

News Release
For Immediate Release
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Bob Scott's Top VARs for 2013 Recognizes Brittenford Systems

Reston, VA – May 8, 2013 – The Bob Scott's Top 100 VARs for 2013 have been announced and Brittenford Systems has been selected as a top mid-market financial software reseller.

Members of the Top 100 class were selected based solely on annual revenue, however, the number of employees were a factor in the case of a tiebreaker. All companies considered carry products other than financial software and that revenue was included in the report.

According to the Bob Scott's Top 100 report, the market did start to improve last year, and while all of 2012 was not great for members of Bob Scott's Top 100 VARs, the trend was generally favorable. Other trends in 2012 included the adoption of cloud technology and the number of Top 100 resellers selling SaaS products was up this year.

"To be recognized again by Bob Scott's Top 100 VARs is a great honor," states Shereen Mahoney, CEO of Brittenford Systems. "Creating new products that integrate with Intacct, a cloud accounting software, have really allowed us to rise above our competition."

To access the complete 2013 members list, link to [Bob Scott's Top 100 VARs](#).

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About Brittenford Systems

Brittenford Systems is a technology services firm that implements and supports financial and CRM software systems including Microsoft Dynamics GP, Dynamics SL, Dynamics CRM, and the cloud-based Intacct financial management system. Brittenford Systems also offers CIO Advisory Services, Microsoft Dynamics training and staffing, cloud engineering services, and application development. For more information on Brittenford Systems, please visit www.brittenford.com, or call 703-860-6945.

About Bob Scott

Bob Scott has been informing and entertaining the mid-market financial software community via his email newsletters for 13 years. He has published this information via the "Bob Scott's Insights" newsletter and website since 2009. He has covered this market for 21 years through print and electronic publications, first as technology editor of Accounting Today and then as the Editor of Accounting Technology from 1997 through 2009. He has covered the traditional tax and accounting profession during the same time and has continued to address that market as executive editor of the Progressive Accountant since 2009.

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